

Solution Partner Certification



Partner
Connect

Description of the program:

Our Solution Partner Certification Program enhances your knowledge of the integration process, acquaints you with MRI Software's Platform X, and enables a strong foundation for a successful mutual integration.

Solution Partners are required to certify their integration. An MRI-certified integration demonstrates to your prospects and clients that your solution has been developed on MRI-endorsed integration technologies. The certification process helps to ensure a quality integration and a smooth flow of business data through MRI applications to support our mutual clients.

As an MRI Partner, you have access to various certification services that are included in your Partner membership at no additional cost. The direction and coaching provided during the certification process can assist in expanding your integration knowledge and can help you achieve a successful development and deployment of your integrated solution.

Certification Requirements:

To become a certified Solution Partner, the following requirements must be met:

- A completed integrations guide detailing setup and maintenance of our integration.
- For Payment and Screening providers: A technical integrations guide outlining how to setup the integration to the payment or screening service.
- A scalable integration that is live and ready for client implementation.
- Complete a technical review checklist and demo of the integration.
- Sales collateral on file.



Certified
Solutions Partner



What to expect:

New Solutions Partner

A welcome call will occur between Partner Connect Operations and you to review the following:

- Onboarding documentation, marketing and sales enablement opportunities.
- Certification process overview.

Technical calls occur with the Partner and MRI's Integrations team during API development until integration is live. Over a series of technical calls, the following topics will be covered:

- API and QA process.
- The technical review checklist and integrations guide will be given to complete.
- In addition to the integrations guide, payment and screening providers are required to complete a technical guide showing how their service integrates with MRI.
- Integration Demo requirements.

The final Go-live call technical call occurs with Partner once API development has ended, integration is live and ready for client implementation and we have received and approved the integrations guide, demo of the integration and sales collateral.

During the final Technical Review call, members of the Integrations team will review and discuss the technical review checklist.

Once all requirements have been met and your integration is deemed certified, an "MRI Certified" badge will then be added to your logo on MRI's website and sent for use on your website. This badge can assist in attracting new business from the MRI client base by instilling confidence in our integration.



Current Solutions Partner

Partner Connect Operations will conduct an annual health check call with you. During the call, certification requirements will be discussed:

- The technical review checklist and integrations guide will be given to complete.
- In addition to the integrations guide, payment and screening providers are required to complete a technical guide showing how their service integrates with MRI.
- Integration Demo requirements.

Once we have received and approved the integrations guide, demo of the integration and sales collateral, a final Technical Review will occur.

During the final Technical Review call, members of the Integrations team will review and discuss the technical review checklist.

Once all requirements have been met and your integration is deemed certified, an "MRI Certified" badge will then be added to your logo on MRI's website and sent for use on your website. This badge can assist in attracting new business from the MRI client base by instilling confidence in our integration.



Questions?

Please send an email to partnereducation@mrisoftware.com