LeaseFlow

Improve lease process efficiency and increase occupancy rates
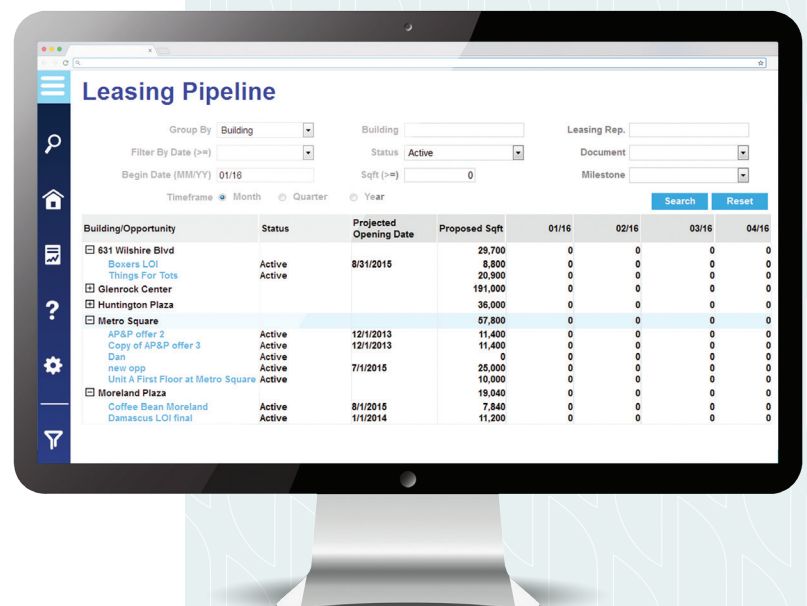
Solution Overview

MRI LeaseFlow provides comprehensive management of the commercial real estate leasing process, enabling leasing teams to increase efficiency and maximize occupancy. Featuring a robust Customer Relationship Management (CRM) tool, MRI LeaseFlow allows you to centralize all contact information, notes, activities, leases, and opportunities while the direct integration with MRI Commercial Management eliminates duplicate entry and allows for additional efficiencies. Further streamline prospect to tenant conversion with configurable workflows that align with current business processes.

Key Features

- Store and track all contacts, opportunities, accounts, activities, and documents

- Manage prospects and opportunities throughout the sales cycle

- Account for specific lease terms and clauses including rent steps, breakpoints, and other critical lease considerations

- Analyze the impact of cash allowance, free rent, tenant improvements, and more

- Leverage the natural integration with MRI Commercial Management to send executed leases to the next phase of the tenant lifecycle

Business Benefits

- Make better informed strategic decisions with greater visibility into the leasing pipeline

- Improve collaboration among key stakeholders and empower your leasing teams with one centralized location for all lease information

- Maximize profitability by reducing time spent in the leasing lifecycle and reaching full occupancy quicker